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Empowering our team with you



# JLM INTRODUCTION

For over 20 years, JLM Group of Companies has excelled in the recruitment and human capital management industry. We specialize in foreign labor recruitment and placement, providing tailored manpower supply solutions that meet the specific needs and requirements of our clients. Our personalized approach ensures the perfect match for your business needs, enhancing efficiency and success.



## ABOUT COMPANY

For over 20 years, JLM Group of Companies has been a trusted partner in the recruitment and human capital management industry. Our unwavering commitment to excellence has established us as a reliable provider of manpower supply solutions across various sectors globally. We offer thousands of career opportunities tailored to a wide range of skills and experiences, ensuring that businesses find the right foreign labor to meet their needs.

At JLM, our strategic leadership, robust processes, and deep market insights enable us to seamlessly connect businesses with the right candidates. With our headquarters in Malaysia and an office in Abu Dhabi, we have established strong partnerships in over 10 countries. This extensive network allows us to efficiently supply businesses with skilled professionals through our comprehensive manpower supply services, contributing to the success and growth of our clients.

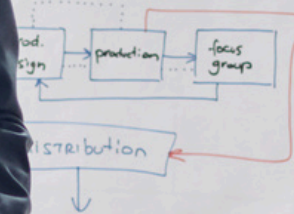
Our vision is to revolutionize the human capital industry by fostering innovation, quality, and sustainability in every engagement. Trusted by over 500 companies worldwide, JLM Group of Companies is your partner in navigating the complexities of global recruitment and human capital management.





## Running new product team

- team manager ✓
- administrator ✓
- marketer (?)
- prod. designer 1 ✓
- prod. designer 2 (?)
- prod. manager 1 (?)
- prod. manager 2 (?)



## ABOUT US

JLM Group of Companies has been a trusted recruitment and human capital management partner for over 20 years. Headquartered in Malaysia with an office in Abu Dhabi, we provide reliable manpower supply solutions globally, focusing on European countries.

We offer thousands of career opportunities tailored to diverse skills and experiences, ensuring perfect job matches. Our robust processes and market insights seamlessly connect businesses with the right candidates, driving client success.

With working partners in over 10 countries, JLM aims to be the global leader in manpower supply, fostering innovation, quality, and sustainability. Trusted by over 500 companies worldwide, JLM Group of Companies is your partner in navigating the complexities of global recruitment and human capital management.





**Anandan Lingam Naidu**

CEO of JLM Group

I, Anandan, have dedicated over two decades to the field of human resources, enhancing JLM Group of Companies' client service capabilities and expanding our global footprint. My journey in HR has equipped me with the knowledge and skills necessary to ensure excellence in human capital management and strategic growth.

At JLM Group of Companies, our commitment to excellence is the cornerstone of everything we do. For over 20 years, we have provided reliable manpower supply solutions across the globe. Our strategic leadership has expanded our presence, particularly in European markets, through robust processes and deep market insights.

## CEO STATEMENT

With our headquarters in Malaysia and an office in Abu Dhabi, we have established strong partnerships in over 10 countries. This extensive network allows us to efficiently supply businesses with the right foreign labor, positioning us as a leader in Malaysia's recruitment industry.

Our vision is to revolutionize the human capital industry by fostering innovation, quality, and sustainability. We strive to empower both businesses and individuals, ensuring mutual growth and success through our unwavering commitment to excellence and forward-thinking strategies.

Thank you for your trust in JLM Group of Companies. Together, we will achieve new heights of success.



## COMPANY OVERVIEW

### OUR VISION

To be the global leader in innovative manpower supply solutions, driving success for businesses and individuals. We aim to transform the human capital industry through excellence, technology, and sustainability, creating lasting, positive impacts in recruitment and human capital management.

### OUR MISSION

To empower businesses and individuals through strategic and tailored human capital solutions. We strive to provide unmatched value by combining deep industry knowledge with personalized service, ensuring every partnership enhances growth and success.

**Trusted by Over  
500+ Companies Worldwide**

## OUR COMPANY VALUE

01

### EXPERTISE AND PROFESSIONALISM

Our team comprises experienced professionals with industry-specific knowledge. We leverage this expertise to match candidates with the best opportunities, ensuring a high standard of service.

02

### TRANSPARENCY AND QUALITY

We prioritize transparency by offering comprehensive service ratings and detailed insights. This commitment guarantees quality in every engagement, fostering trust and reliability.

03

### INNOVATION AND ADAPTABILITY

We embrace innovation and adaptability as core values. By staying ahead of industry trends and continuously evolving our strategies, we ensure our clients and candidates benefit from the most effective and modern recruitment solutions.

04

### COMMITMENT TO SUCCESS

Choosing JLM means partnering with a company dedicated to your success. We offer personalized guidance, helping clients and candidates make informed, strategic career decisions.





# COMPANY HISTORY



From humble beginnings, JLM Group of Companies has grown into a global leader in human capital management, expanding to Europe in 2023 and opening an Abu Dhabi office in 2024.

01

## THE COMPANY WAS ESTABLISHED

2000

Founded in 2000 in Malaysia, JLM Group of Companies began as a small recruitment agency, committed to providing reliable manpower supply solutions and laying the foundation for future growth.

02

## EXPANDING OPERATIONS ACROSS ASIA

2000

Over the years, JLM expanded its operations across Asia, forming strategic partnerships in India, Pakistan, and Nepal, building a reputation for quality recruitment solutions.

03

## LEADING WITH INNOVATIVE HUMAN CAPITAL SOLUTIONS

2020

JLM's innovative approach to human capital management has allowed it to extend its influence to countries such as India, Pakistan, Nepal, Bangladesh, the Philippines, Myanmar, Indonesia, Sri Lanka, and Cambodia, setting industry standards in recruitment and workforce solutions.

04

## ENTERING THE EUROPEAN MARKET IN 2023

2023

In 2023, JLM strategically entered the European market, connecting top-tier Asian talent with European businesses, fostering mutual growth and forming new, impactful partnerships.

05

## EXPANDING TO UAE IN 2024

2024

In 2024, JLM opened an office in UAE, enhancing its global presence and strengthening its ability to serve the dynamic Middle Eastern market with tailored human capital solutions.



## MEET OUR TEAM

### PILLARS OF JLM GROUP; DRIVING JLM'S GLOBAL SUCCESS



**MOHD NASIR MOHD RASHID**  
Chairman

Chairman of JLM Group, has over 20 years of experience in hospitality, construction, and logistics. He drives strategic initiatives and growth, ensuring the company's continued success and expansion.



**JAYA LAKSHMI**  
Director

Jaya brings banking sector HR expertise, optimizing recruitment strategies and operations at JLM. She drives excellence in human capital management and contributes to the company's strategic growth and success.



**A.AHMED**  
Director

A. Ahmed, with 20 years of HR expertise, has held senior roles in the industry. Joining JLM Group in 2022 as Director, he oversees regional recruitment operations, driving excellence and sustained growth.



**VASUDEVAN KRISHNAN**  
HR Director

With extensive HR management experience, Vasudevan excels in developing strategic HR initiatives, enhancing employee engagement, and optimizing talent acquisition to drive JLM's success.



**THIAGARAJAN MUTHUSAMU**  
General Manager

Thiagarajan brings a wealth of experience in operational management, leading strategic initiatives and ensuring seamless business operations to drive JLM's growth and efficiency across all departments.



**MOHAMMED SADIK**  
Director (Dubai)

With over 32 years of experience, Mohammed specializes in business development, technology, and consultancy, spearheading JLM's strategic initiatives and growth in the Middle-Eastern market.

## PROFESSIONAL GROUP

At JLM, we cultivate a professional yet fun working culture where collaboration and innovation thrive. Our diverse team is driven by passion and excellence, fostering an environment where creativity and teamwork lead to outstanding results.

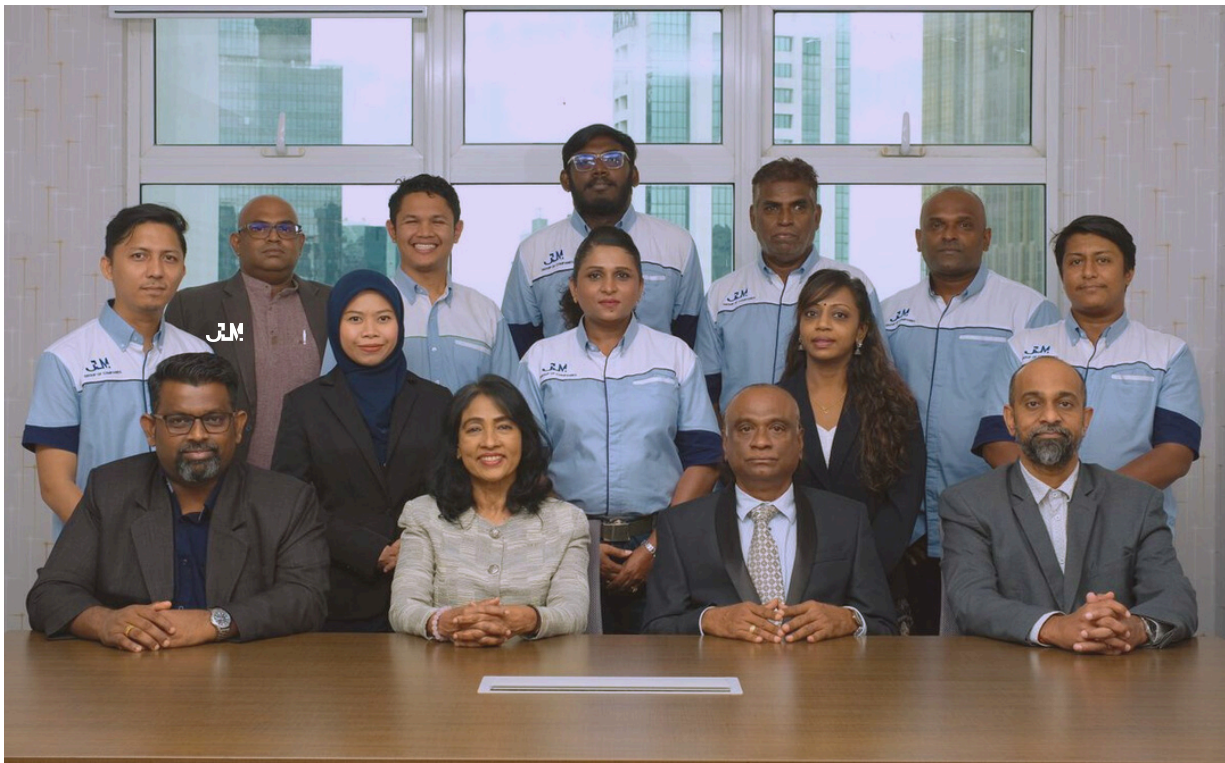
### THE PROFESSIONAL & FUN WORKING CULTURE

At JLM, we believe in blending professionalism with a touch of fun to create an engaging and productive workplace. Our team thrives on collaboration and innovation, ensuring that every project is approached with fresh perspectives and creative solutions.

We foster a supportive environment where every team member's contributions are valued. Open communication and mutual respect are the cornerstones of our culture, promoting a sense of belonging and teamwork. Regular team-building activities and social events help strengthen our bonds and keep the atmosphere lively.

Innovation is at the heart of what we do. We encourage our employees to think outside the box, explore new ideas, and challenge the status quo. This approach not only drives our success but also keeps our work exciting and fulfilling.

Balancing work and fun is essential to us. While we maintain high standards of professionalism, we also ensure that our team enjoys a healthy work-life balance. This unique culture makes JLM a great place to grow, learn, and excel.





# OUR SERVICES

## ABOUT JLM GROUP OF COMPANIES

JLM Group of Companies is a global leader in recruitment and human capital management, known for delivering exceptional workforce solutions across Asia, Europe, and Middle-east.

Our company operates with a strategic approach, leveraging partnerships with local agencies in countries like India, Pakistan, Nepal, Bangladesh, the Philippines, Myanmar, Indonesia, Sri Lanka, and Cambodia. These partnerships ensure a reliable supply of qualified candidates, meeting the specific cultural and professional requirements of our clients. Our services are designed to enhance workforce capabilities, contributing to sustainable growth and competitive advantage.

JLM's service approach adheres to international standards, ensuring excellence and quality in all our offerings. We collaborate closely with clients to understand their unique needs and tailor our solutions accordingly. From foreign worker recruitment to comprehensive human capital management, we deliver unparalleled service.

UAE serves as our global hub, enabling us to effectively manage and expand our operations worldwide. Our dedicated partners in each region ensure seamless service delivery and strategic alignment with local market dynamics.

At JLM, we plan and deliver the best, ensuring our clients receive top-tier workforce solutions. Our meticulous approach and commitment to excellence set us apart in the global market.

Our services encompass foreign labour recruitment and placement, local recruitment services, human capital management, HRDF training, foreign worker insurance schemes, and foreign worker accommodation management. Each service is tailored to meet the unique needs of our clients.



### REGISTERED AND ACKNOWLEDGED BY:



## WHAT WE CAN DO



### FOREIGN WORKER RECRUITMENT AND PLACEMENT

JLM specializes in recruiting and placing foreign workers, leveraging local partnerships in Asia. Our thorough screening ensures candidates meet cultural and professional requirements.

01



### LOCAL RECRUITMENT SERVICES

We offer specialized local recruitment services on a small scale upon request, ensuring that specific client needs are met with precision and alignment with organizational goals.

02



### HUMAN CAPITAL MANAGEMENT

JLM offers comprehensive human capital management services, including strategic planning, talent management, and HR technology implementations, to drive productivity and growth.

03



### HRDF TRAINING PROVIDER

As a certified HRDF training provider, JLM delivers diverse training programs to upskill employees and maintain a competitive edge through continuous development.

04



### FOREIGN WORKER INSURANCE SCHEME

Our foreign worker insurance scheme provides comprehensive coverage for your workforce, ensuring financial security and peace of mind. Designed to meet a variety of needs, it ensures the well-being of foreign workers.

05



### FOREIGN WORKERS' HOSTEL MANAGEMENT

We offer foreign workers' hostel management services, certified by JTK, ensuring a safe and comfortable living environment. Our services prioritize quality and compliance, providing top-notch facilities and support for foreign workers.

06



## MARKET STATISTIC

The global human capital management market is projected to grow from \$21.81 billion in 2023 to \$24.01 billion in 2024, achieving a CAGR of 10.1%. This growth is driven by the adoption of cloud-based solutions and AI advancements.



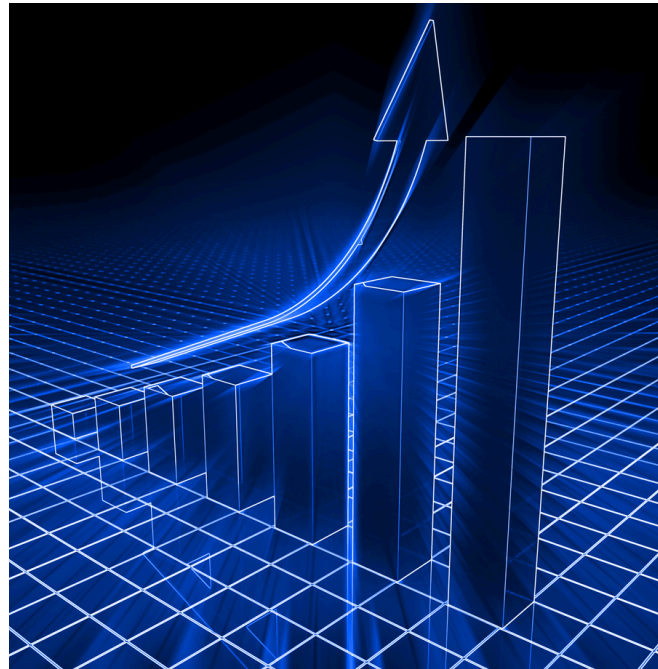
# 1.5%

- Steady revenue generation reflects JLM's strategic market positioning, fulfilling 1.5% of manpower supply needs in Malaysia.
- JLM's innovative solutions and strategic investments have successfully addressed market challenges, supporting ongoing financial growth and stability.



# 100%

- JLM's strategic approach ensures a 100% success rate in fulfilling vacancies in Malaysia.
- Continuous improvement and client feedback integration drive JLM's success in filling positions efficiently and effectively.



### JLM SERVICE GROWTH AND FULFILLMENT

From 2000 to 2023, JLM Group of Companies has significantly increased its market presence and influence through strategic partnerships. Our collaborations with key partners across various regions have enabled us to meet the growing demand for recruitment and human capital solutions.

We have expanded our reach and enhanced our service delivery by forming strong alliances with local agencies and embassies in countries such as Nepal, Myanmar, and the Philippines. These partnerships have allowed us to better understand and respond to the needs of businesses, ensuring that we provide tailored solutions that drive success. Our global network continues to grow, reflecting our commitment to excellence and our ability to adapt to the dynamic recruitment landscape.



## POTENTIAL MARKET VALUE

The global recruitment industry is projected to grow significantly, with potential market revenue expected to reach USD 1.5 trillion by 2031, reflecting the rising demand for skilled talent across various sectors, according to MarkWide Research. Technological advancements and globalization drive this growth.

## JLM'S STRATEGIC APPROACH

JLM Group plans to tackle the recruitment market with a multi-faceted strategy. Leveraging their extensive network and strategic partnerships, they source top-tier talent for industries in key regions like Malaysia, the UAE, Europe, and Asia.

Implementing efficient manpower supply strategies and comprehensive workforce training programs, JLM streamlines the recruitment process and enhances efficiency. This reduces time-to-hire, ensures the best fit for client requirements, and improves satisfaction and retention rates. Continuous investment in innovation keeps JLM at the forefront of the manpower supply industry.

JLM will establish a strong presence in Abu Dhabi as a strategic hub to manage global operations and expand into new markets. This international perspective enables JLM to anticipate and respond to market trends effectively, providing innovative recruitment solutions. By fostering strong client relationships and understanding market demands, JLM delivers high-quality talent that drives business success across various sectors.

**“Strategic Growth for Global Reach”**

## HIGHLIGHTS

### MALAYSIA

The recruitment market in Malaysia thrives due to its diverse industrial base and significant foreign investments, attracting local and international talent, according to RW Malaysia.

### UAE

The UAE's manpower supply market is driven by its robust economy, strategic diversification, and continuous efforts to attract skilled foreign labor, creating a balanced workforce, as noted by Marc Ellis.

### EUROPE

Europe's recruitment market benefits from a highly skilled labor force and advanced technological infrastructure, supporting growth in various industries, according to European Labour Market Insights.

### ASIA

Asia's recruitment market is characterized by rapid economic growth, urbanization, and strategic investments in tech and manufacturing sectors, as reported by Asian Recruitment Trends.



## JLM GROUP'S SUBSIDIARIES

JLM Group operates with several key subsidiaries, enhancing its global reach and service capabilities.

These subsidiaries include Agensi Pekerjaan JLM Management Services Sdn. Bhd., JLM Management & Consultancy Sdn. Bhd., JLM Human Resources Consulting - L.L.C., Suria Awansari Sdn. Bhd., and Sun Green Services & Trading.

### **AGENSI PEKERJAAN JLM MANAGEMENT SERVICES SDN. BHD.**

Specializes in the recruitment and placement of foreign workers, serving both Malaysian and international markets.

### **JLM MANAGEMENT & CONSULTANCY SDN. BHD.**

Focuses on human resources consultancy and HRDF training, supporting extensive people development programs.

### **JLM HUMAN RESOURCES CONSULTING - L.L.C.**

Provides comprehensive human resources recruitment and management services, utilizing Abu Dhabi as a strategic hub to manage global operations and expand into new markets.

### **SURIA AWANSARI SDN BHD**

Specializes in foreign workers' hostel management and transportation. Ensures efficient, reliable service delivery, focusing on quality and compliance.

### **SUN GREEN SERVICES & TRADING**

Specializes in insurance services for foreign workers, offering comprehensive solutions tailored to ensure safety and well-being across various industries, promoting a secure working environment.



#### **JLM GROUP: TWO DECADES OF EXCELLENCE**

With 20 years of experience, JLM Group operates through key subsidiaries, including Agensi Pekerjaan JLM, JLM Management & Consultancy, and JLM Human Resources Consulting - L.L.C., enhancing global reach and services.

## EXPANDING HORIZONS: THE KSD GROUP

Under the visionary leadership of our CEO, Anandan, KSD Group has emerged as a prominent player in various sectors, extending beyond the initial scope of JLM Group's operations. With a firm belief in fostering growth and sharing knowledge, Anandan has strategically invested in KSD Group, cultivating a diverse portfolio of businesses. This commitment to excellence and development is about building successful companies nurturing others and imparting valuable insights. The KSD Group's diverse subsidiaries are a testament to this philosophy, each specializing in unique industries and contributing to greater collective success.

### **KSD MANAGEMENT (M) SDN BHD**

Specializes in outsourcing foreign worker management, focusing on the service sector, specifically cargo and warehouse handlers.

### **KSD GLOBAL SECURE GUARDS (M) SDN BHD**

Specializes in providing security services focusing on Nepalese guards, offering reliable and professional security solutions.

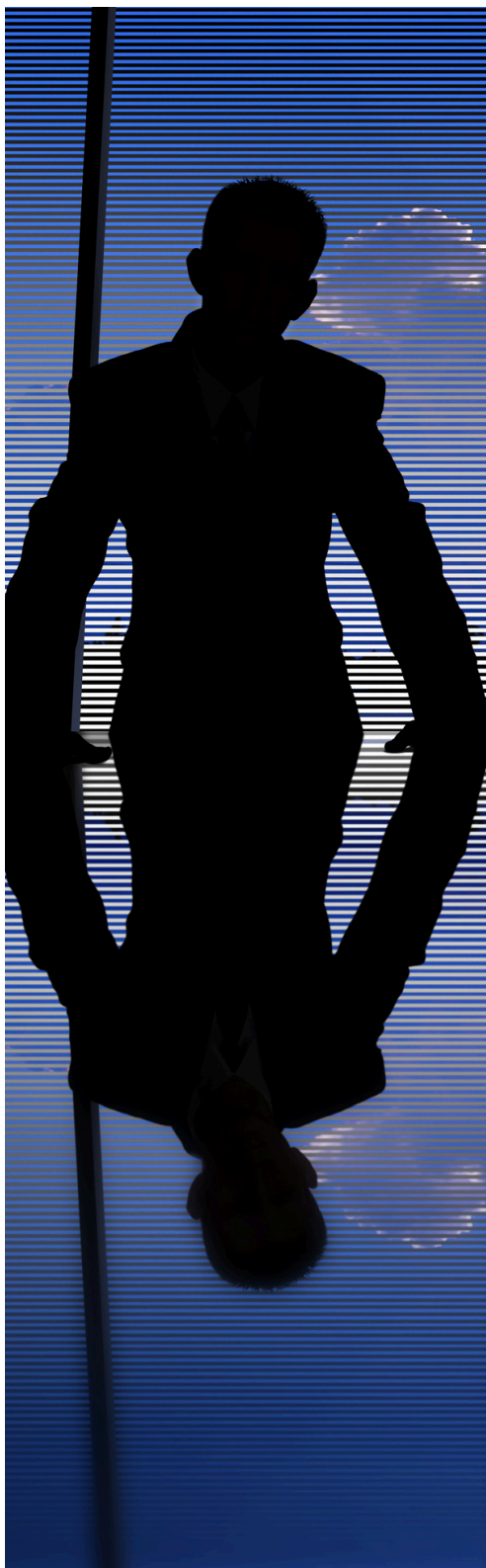
### **KSD BUILDTECH GENERAL CONTRACTING LLC**

Specializes in supplying skilled workers for the oil and gas fields, ensuring expertise in general contracting and specialized services.

### **KSD HUMAN RESOURCES CONSULTANCIES L.L.C**

Specializes in facilities management services, offering comprehensive solutions for maintaining and managing various facilities.

Through these ventures, Anandan continues to grow the KSD Group into a conglomerate that excels in its respective fields and embodies a culture of mentorship and empowerment, paving the way for future successes.





# HOW WE WORK

## THE COMPANY

At JLM Group, we pride ourselves on providing tailored manpower supply solutions. Our dedicated team collaborates closely with clients, ensuring that every project is approached with a deep understanding of their unique needs and challenges.

Our process begins with thorough consultations to identify specific issues and requirements. We understand that each region, country, and continent has its own distinct culture, laws, and regulations. By taking these factors into account, we develop customized strategies that align perfectly with local standards and expectations.

We believe in crafting solutions that are not only effective but also culturally and legally compliant. Our team meticulously matches the right candidates with the right opportunities, considering all relevant factors. This comprehensive approach ensures a seamless integration of workforce solutions, tailored to the client's operational landscape.

Our commitment to excellence drives us to roll up our sleeves and get involved in every aspect of the process. We strive for a 100% success rate in every project, and our hands-on approach guarantees the best possible results for our clients.





## **WE ALWAYS TRY TO GIVE MORE VALUE & BEST MATCH TO THE BUSINESS NEEDED.**

We go beyond standard expectations to deliver solutions that provide exceptional value. Our dedication to understanding the unique needs of our clients drives us to create customized strategies tailored specifically for them.

We believe in the importance of not just meeting but exceeding client expectations. By focusing on delivering the best match for their requirements, we ensure that our solutions align perfectly with their goals and challenges.

Our team's commitment to excellence means we consistently go the extra mile. We are passionate about providing tailored services that address the specific nuances of each project, ensuring a seamless fit with client objectives.

At the heart of our approach is the desire to form strategic partnerships. We strive to maximize value by offering solutions that are not only efficient but also perfectly aligned with the client's vision and needs.



## SOME OF OUR PROJECTS

### DESCRIPTION

#### ROBERT NG

Robert Ng, the Managing Director and Consultant of a manufacturing firm, emphasized the transformative impact of partnering with JLM on their manpower challenges. Prior to JLM's involvement, the firm faced high turnover rates and absenteeism, which negatively affected productivity. However, JLM's expertise significantly mitigated these issues, leading to a more stable and reliable workforce. This newfound stability not only improved overall organizational productivity but also provided better upskilling opportunities for employees. Ng highlighted the advantages of having a consistent and skilled workforce, which contributed to smoother operations and overall success. JLM's hands-on approach ensured a positive and lasting impact on the firm's business.



### SOME OF OUR SUCCESSFUL WORKS

We pride ourselves on the remarkable success stories we've crafted for our clients. One such example is our partnership with PRYM, where we tackled challenges like high turnover rates and absenteeism. Our team worked closely with PRYM to understand their unique needs and provided a tailored manpower solution that stabilized their workforce. This collaboration not only improved their operational efficiency but also allowed them to focus on upskilling their employees, leading to a more skilled and productive team. The transformation was evident, with a noticeable boost in morale and a significant reduction in absenteeism.

Another success story is our work with MSM Johor, where we played a crucial role in supplying competent manpower during critical times. Our commitment to delivering quality was highlighted when we met their increased demand for skilled workers with ease and precision. By providing reliable and legally compliant manpower, we ensured that MSM Johor's operations ran smoothly and efficiently. Our ability to respond quickly and effectively to their needs solidified our reputation as a trusted partner. These stories exemplify our dedication to providing exceptional service and the positive impact we strive to make in every project we undertake.



### DESCRIPTION

#### MR. SYED MOHAMED

The Head of HR commended JLM for delivering competent and dependable manpower, especially during crucial periods. JLM's swift response and high-quality workforce have surpassed expectations, ensuring smooth operations and adherence to legal requirements for their manufacturing, packaging, and logistics firm.

## OUR VALUED CLIENTS

Our clients span various industries, including manufacturing, hospitality, healthcare, and more. They trust us to provide top-tier recruitment solutions tailored to their unique needs and operational requirements.







## HEADQUARTER (HQ)

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## OPERATION OFFICE

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## CONTACT US

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